# Surrounded by Idiots: A Guide to Understanding the Four Types of People You Can't Avoid

Source: Surrounded by Idiots.

Do you ever feel like you're surrounded by idiots? If so, you're not alone. In his book, "Surrounded by Idiots," <u>Thomas Erikson</u> delves into the intricacies of human personality and identifies four main types: Red, Blue, Yellow, and Green. By comprehending these different personality types, you can learn how to communicate with others more effectively and overcome challenges in your interactions.

The truth is, there are four main types of people in the world:

- The Red
- The Blue
- The Yellow
- The Green

Each type has its own unique way of thinking, feeling, and behaving. And each type can be difficult to deal with, if you don't understand how they work.

From the book of Thomas Erikson, I'll reveal you everything you need to know about these four types of people. I'll show you how to identify each type, and how to deal with them effectively.

By the end of this book, you'll never feel surrounded by idiots again. You'll know how to communicate with each type, and how to get what you want from them.

So if you're ready to stop feeling frustrated and start getting results, then read on.

#### **Chapter 1: The Red**

The Red is the most passionate and energetic type. They're always up for a challenge, and they love to take risks. They're also very direct and honest, sometimes to a fault.

If you're dealing with a Red, it's important to be direct and honest with them as well. They don't appreciate beating around the bush.

You should also be prepared to take action. Reds don't like to sit around and talk, they want to get things done.

If you can give a Red a challenge, and let them know that you believe in them, they'll be unstoppable.

#### **Chapter 2: The Blue**

The Blue is the most organized and efficient type. They love rules and procedures, and they're always looking for ways to improve things. They can be a bit rigid at times, but they're also very reliable and trustworthy.

If you're dealing with a Blue, it's important to be organized and efficient yourself. They'll appreciate it if you can show them that you're taking their concerns seriously.

You should also be prepared to provide them with evidence to support your claims. Blues don't like to rely on gut feelings, they want to see the data.

If you can give a Blue a clear plan of action, and show them how it will benefit them, they'll be on board.

### **Chapter 3: The Yellow**

The Yellow is the most creative and enthusiastic type. They love new ideas and experiences, and they're always looking for ways to have fun. They can be a bit scattered at times, but they're also very charming and engaging.

If you're dealing with a Yellow, it's important to be creative and enthusiastic yourself. They'll appreciate it if you can show them that you're having fun.

You should also be prepared to go with the flow. Yellows don't like to be tied down, they want to be able to change their plans at a moment's notice.

If you can give a Yellow a chance to be creative, and show them how your idea will benefit them, they'll be on board.

## **Chapter 4: The Green**

The Green is the most caring and supportive type. They love helping others, and they're always looking for ways to make the world a better place. They can be a bit indecisive at times, but they're also very compassionate and understanding.

If you're dealing with a Green, it's important to be caring and supportive yourself. They'll appreciate it if you can show them that you care about them.

You should also be prepared to listen to them. Greens love to talk about their feelings, and they need someone who will listen to them without judgment.

If you can give a Green a chance to help someone, and show them how your idea will benefit them, they'll be on board.

# Wrap it Up

Now that you know about the four types of people, you can start to understand how to deal with them effectively. By being aware of their unique strengths and weaknesses, you can communicate with them in a way that they understand.

With a little practice, you'll be able to deal with any type of person, and you'll never feel surrounded by idiots again.